

COMPANY OF THE YEAR

NTSSOFTPRO

TAILOR-MAKING DIGITAL TRANSFORMATIONS WITH THE THREAD OF TRUST



Vishwajit Saha,
VP-Sales & Business

Customer experience has become the new "mantra" of in the digital era. No wonder, regardless of companies' visions, the digital transformation drives their future plans. But the key to every organization's success lies in wearing the digital suit that fits them the most. The need of the hour is a knowledgeable digital transformation partner who recognizes the sophisticated technology requirements of an organization and provide them with tailor-made solutions, leveraging the befitting platforms and with trust above everything else. This embraces the story of NTSSOFTPRO (NTS) - a leading IT Services and Consulting company encrusting over industries ranging from Automobile and Manufacturing to Textile, Chemical and Hospitality.

Lend your ears to Chandra Bhushan Kumar, Head of Enterprise Application, Yum!India. "Trust is the most important factor when working together for a common goal and has strengthened further when commitment is transformed into deliverables. NTSSOFTPRO has been our JD Edwards staff augmentation service provider in the journey of accomplishing milestones within the agreed timelines. This has been possible by leveraging committed and quality outsourced resources," says Chandra. The credit goes to NTS' services that are based on its well-known quality-culture, which comes with expert-consulting, offer minimal cost, and aimed a long term business association built on trust & propelled with the right guidance. "I would like to thank NTS team for all your hard work and support during the JDE Finance Implementation, UAT, and deployment. We would like to go as an organization, which is always ready to support in all circumstances," says Saquib Khan, Head of IT, RedTape - another prestigious client of NTS. Chandra and Saquib echo the sentiments of a large clientele built on trust. The

company leverages not only Oracle EBS & SAP, but also the platforms like JD Edwards & Fusion, and even Robotic Process Automation (RPA), making it one of the best in the business.

A Robust Team Making a Difference

“We work with the latest functionality of Oracle & SAP. We always believe in discussion with all the Oracle customers who are facing problems related to application, support or required enhancement of the current application. In fact, a lot of Oracle customers, who are already allied with an Oracle-partner, still face multiple problems. Our mission is to provide a panacea to all these ailments in the form of intelligent error free solutions,” asserts Vishwajit Saha, VP-Sales & Business, NTSOFTPRO.

While digital transformation solution providers constantly fail to map the application as per their clients’ sophisticated business & functional needs, NTS with a strong team of professionals possessing multi-Industry expertise is setting benchmarks in delivering requirement centric solutions. “We always believe in returning the project value to the customer. However, when it comes to providing solutions to the precise requirements of clients, both the teams mutually agreeing on the details and customizing the solution accordingly only win 80 percent of the battle. The remaining 20 percent is all about proper training and guidance,” adds Vishwajit.

NTSians have mastered the art of craft solutions that perfectly align with the client’s working environment. Delving deeper, we are talking about a team of (all)-senior Technical & Functional Consultants

and a workforce with huge cumulative experience. While 90 percent of the company’s employees possess more than a decade of experience, all the project managers have 12-25 years of experience in the industry. They leave no stone unturned when it comes to training and guidance.

Towards Optimizing the Technology Advantage

Winding back a few years, NTS kick-started its operations in 2016 as an Oracle services provider. The company instantly manifested

multiplying its client-base in shut-eye time. “Our team, which is genuinely trusted by our clients, is the greatest achievement of us,” adjoins Vishwajit. NTS today is working on multiple projects in India and overseas. Its prestigious clientele includes some of the giant names like Baja Electrical, MILACRON, TOPS Security, Yum Restaurant, and RED TAPE.

While the company foresees an ever-growing market for Oracle/SAP based ERP implementation, re-implementation, enhancement, upgrade, roll out, and support services, at the moment it is



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a strong focus on achieving its goals with the right approach. Onboarding its first client – one of the leading manufacturing companies in India – and performing the JD Edwards re-Implementation into perfection for them, acted as a strong testament to its approach and prowess. There has been no turning back ever since then.

The anecdote of NTS continued, which kept the workforce in the A-team finesse and culminated in

completely focusing on RPA, which is predicted to become a billion-dollar baby in the market. Thanks to the potential reduction in manpower cost and improved productivity that the RPA offers, the flaring market requirements tell the same story “Our vision is to provide the best Oracle, SAP, Fusion, and RPA services cost-effectively so that all the clients could utilize the optimum of technologies,” concludes Vishwajit. **CR**